

CFO Financial Report

**June 2022 Financials
Reporting**

July 26, 2022

Business and Finance

- Completed the June 2022 financials.
- The board approved the FY22 Amended Budget and the FY23 Proposed Operating Budget during its June 2022 meeting.
- A PBC List has been provided by Bambo Sonaike, CPA to begin work on the FY22 audit.
- Work has begun on the FY22 Amended Budget DE46 reporting due in August 2022.

Financial Dashboard

June 2022

Year-To-Date			
	Actual	Budget	\$ Over/(Under)
Income	\$ 7,727,786.67	\$ 8,272,988.30	\$ (545,201.63)
Expense	(7,328,465.88)	(8,272,988.30)	(944,522.42)
Net Income	\$ 399,320.79	\$ -	\$ 399,320.79

Current Month			
	Actual	Budget	\$ Over/(Under)
Income	\$ 594,639.77	\$ 689,415.69	\$ (94,775.92)
Expense	(423,442.65)	(689,415.69)	(265,973.04)
Net Income	\$ 171,197.12	\$ -	\$ 171,197.12

Balance Sheet Summary

		June 2022
ASSETS		
Current Assets		
Checking/Savings	\$	1,504,426.86
Wilmington Trust Bond Holding		2,300,556.43
Other Current Assets		429,401.42
Total Current Assets	\$	4,234,384.71
TOTAL ASSETS	\$	4,234,384.71
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable	\$	253,827.87
Other Current Liabilities		40,274.56
Total Current Liabilities	\$	294,102.43
Long-Term Liabilities	\$	-
Total Liabilities	\$	294,102.43
Equity	\$	3,940,282.28
TOTAL LIABILITIES & EQUITY	\$	4,234,384.71

**Based on the approved FY22 Operating Budget.*

Year-to-Date Expense Ratios		
10-1000 Instruction	\$ 2,445,909.02	44.2%
10-2100 Pupil Services	239,372.60	4.3%
10-2210 Improvement of Instruct Service	7,551.00	0.1%
10-2230 Federal Grant Administration	25,635.76	0.5%
10-2400 School Administration	1,065,003.04	19.2%
10-2500 Support Services - Business	172,160.30	3.1%
10-2600 Maint & Operations - Plant Service	736,380.77	13.3%
10-3300 ASP Operations	22,188.86	0.4%
10-5000 Outer Outlays	50,136.85	0.9%
10-5100 Debt Service	772,853.68	14.0%
Total 10-6000 Function Expenses - Gen Fun	\$ 5,537,191.88	100%

Title IA	
Income	\$ 230,704.54
Expenses	(230,704.54)
Surplus/Deficit	\$ -

Title II & Title IV	
Income	\$ 50,155.01
Expenses	(50,155.01)
Surplus/Deficit	\$ -

CARES Act & Special Grant	
Income	\$ 1,147,939.45
Expenses	(1,147,939.45)
Surplus/Deficit	\$ -

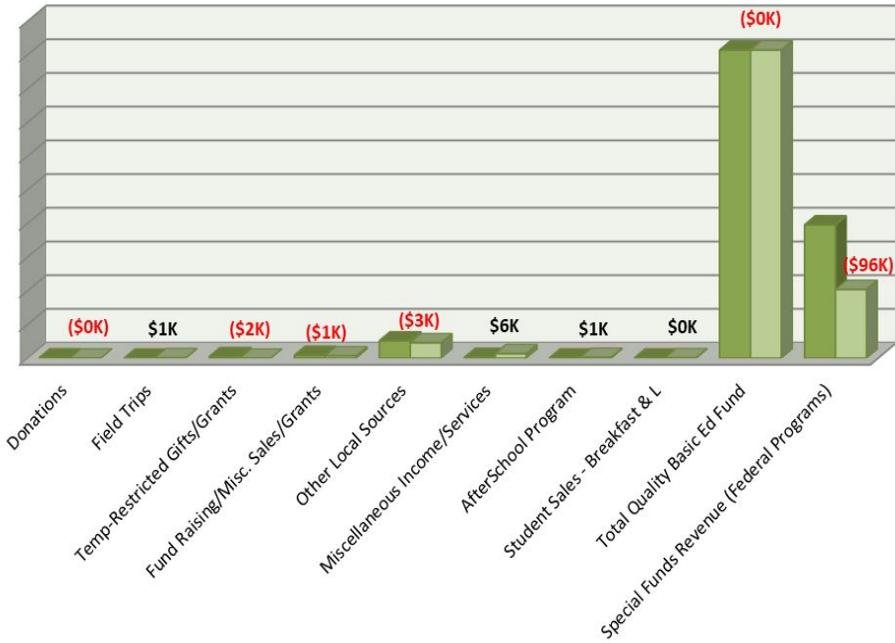
IDEA	
Income	\$ 79,879.75
Expenses	(79,879.75)
Surplus/Deficit	\$ -

Nutrition	
Income	\$ 312,015.17
Expenses	(220,905.93)
Surplus/Deficit	\$ 91,109.24

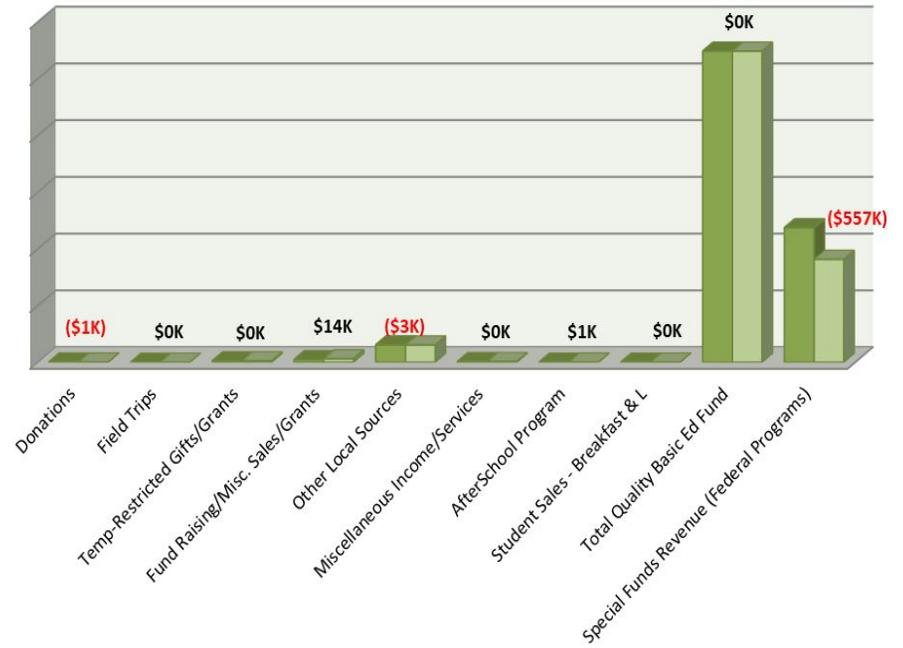
Fundraising & Field Trips	
Income	\$ 64,296.08
Expenses	(61,689.32)
Surplus/Deficit	\$ 2,606.76

07/26/2022

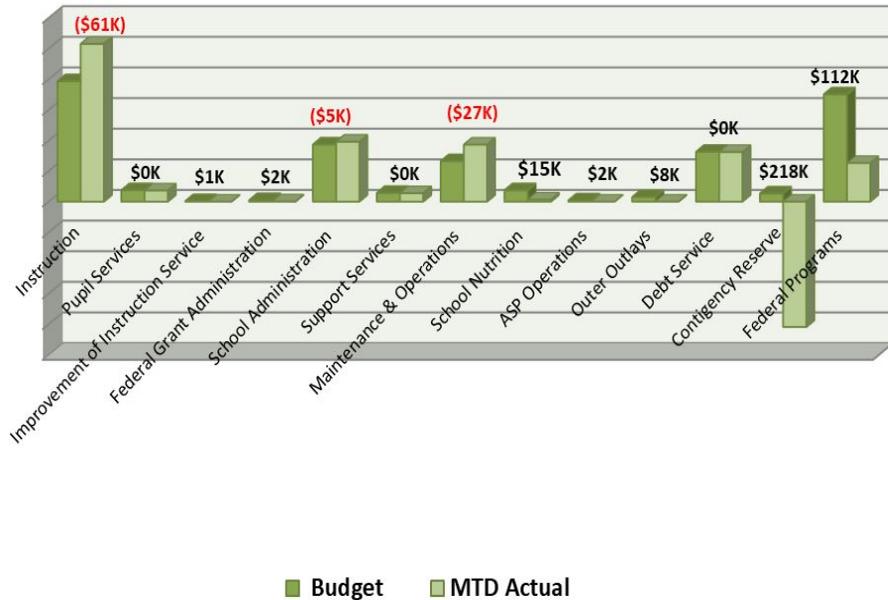
MTD Budget vs. Actual Revenues



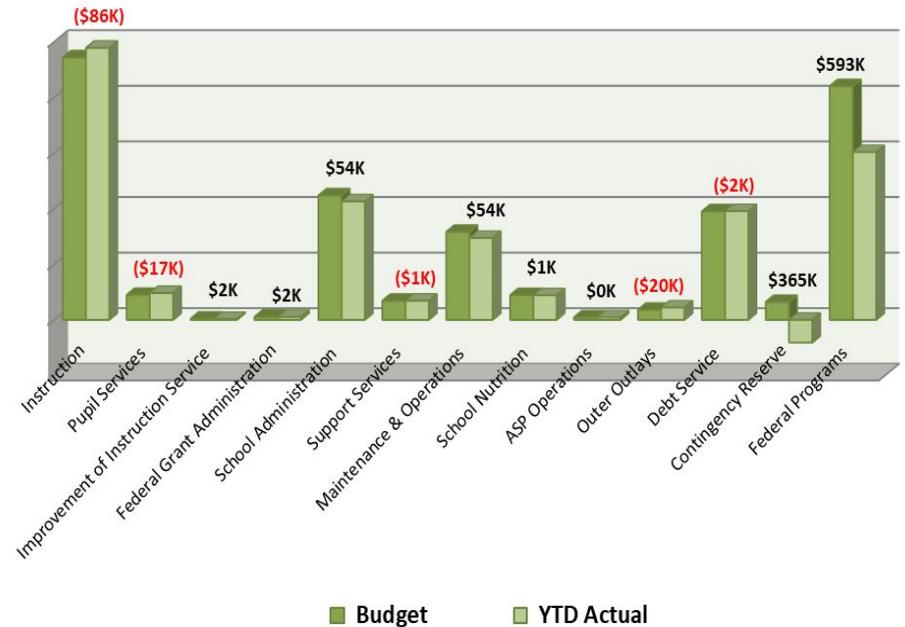
YTD Budget vs. Actual Revenues



MTD Budget vs. Actual Expenses



YTD Budget vs. Actual Expenses



Note: Favorable/(Unfavorable) Variance

Business and Finance

YTD Variance Explanations

REVENUE

- Special Funds (Federal Programs) – Unfavorable variance of \$557K results from unrealized revenues offset in Expense.

EXPENDITURES

- Instruction - \$86K unfavorable variance due mainly to the increased Substitute costs (\$23K) and Teacher Salaries (\$42K).
- School Administration - \$54K favorable variance due to unrealized expenses.
- Maintenance & Repair - \$54K favorable variance due to unrealized expenses.
- Contingency Reserve - \$365K favorable variance primarily due to \$205K annual adjustment to Wilmington Trust reserve account.
- Federal Programs – Favorable variance of \$593K due to timing of expenses offset in Revenue.

Business and Finance *(continued)*

Balance Sheet

CASH

- The Change in Cash Position increased by \$406K
- Unrestricted Days Cash increased to 74.93 days.

ACCOUNTS RECEIVABLES

- The current Federal Programs receivables is \$384K for reimbursable expenditures.

FINANCIAL PERFORMANCE

Near-Term Measure	Rating	Compliance	Pts
1a. Current Ratio	14.40	Meets	15
1b. Unrestricted Days Cash	74.93	Does not Meet	15
1c. Enrollment Variance	18.80%	Not Measured	15
1d. Annual Debt to Income	10.00%	Approaches	10
1e. Default <i>(requires at least 65 days of COH)</i>	No	Does not Meet	0
2a. Aggregated Efficiency Margin	-3.67%	Approaches	10
2b. Debt to Asset Ratio	114.87%	Does not Meet	0

Total Points 65

Performance Scale:

Meets (100-80 pts); Approaches (79-70 pts); Does Not Meet (69-0 pts)

LARGE DISBURSEMENT

Checks Disbursements \$10K or Greater

Date	Vendor	Amount	Purpose
7/16/2021	McCarter & English, LLP	\$ 10,000.00	Bond related expenses
8/10/2021	Philadelphia Insurance	\$ 21,134.34	Insurance policy renewal
8/11/2021	Preferred Meals Systems Inc	\$ 13,733.08	Food services
8/12/2021	USA Test Prep	\$ 10,944.00	Testing software for content mastery
8/17/2021	Arthur J. Gallagher	\$ 18,759.73	Umbrella insurance policy renewal
8/20/2021	Curriculum Associates, LLC	\$ 31,870.00	iReady software used to measure growth
9/20/2021	Dekalb Tax Commissioner	\$ 25,068.42	Property tax
9/30/2021	Cushman & Wakefield	\$ 12,300.12	Atlanta Humane Society broker commission
10/8/2021	School Outfitters	\$ 11,742.09	Nursing and classroom furnishings
10/15/2021	Cushman & Wakefield	\$ 12,300.11	Atlanta Humane Society broker commission
10/21/2021	Howard Technology Solutions	\$ 36,846.00	Boxlight Procolor 3
10/21/2021	Preferred Meals Systems Inc	\$ 11,375.86	Food services
10/21/2021	Staples Technology Solutions	\$ 13,783.00	(77) Samsung Chromebooks
10/26/2021	Dekalb Tax Commissioner	\$ 25,068.43	Property tax
11/3/2021	Nisewonger Audio Visual Cen	\$ 27,841.00	GEN2 Uno Lu Interactive Gym System
12/15/2021	Microsoft Corporation	\$ 20,365.71	(24) Surface Laptop Go
1/31/2022	Heinemann	\$ 60,077.00	Levelled Library & Literacy Intervention kits
2/15/2022	Howard Technology Solutions	\$ 30,805.00	Boxlight Procolor 3
2/22/2022	Elegant Floors & More	\$ 11,486.00	Front Office carpet replacement
2/28/2022	Brown's Charter & Tours Serv	\$ 10,395.00	You Grow Girl transportation
4/15/2022	Preferred Meals Systems Inc	\$ 15,639.46	Food services
5/16/2022	RS Andrews Services, Inc.	\$ 10,256.00	HVAC repair service
5/16/2022	AmTrust	\$ 10,094.00	Additional Workers Comp fees
Total		\$ 451,884.35	

**Checks require one board member signature unless recurring vendor following initial payment.*

Wire Transfer

Date	Vendor	Amount	Purpose
Recurring	Corporate Trust Operations	\$ 81,291.67	Monthly bond interest payment (Jul - Mar)
Recurring	Corporate Trust Operations	\$ 80,958.33	Monthly bond interest payment (Apr - Jun)
Total		\$ 162,250.00	

**Requires board approval*

Credit Card Purchases \$5K or Greater

Date	Vendor	Amount	Purpose
8/25/2021	Marriott Evergreen	5,881.31	Network retreat location
10/22/2021	ETA Hand2Mind	5,908.03	Math Manipulatives
1/14/2022	ETA Hand2Mind	5,339.60	Math Manipulatives
1/18/2022	Carolina Biological Supplies	5,008.78	Science lab supplies
3/18/2022	ZOOM.US	11,710.01	Remote meeting software
Total		\$ 33,847.73	

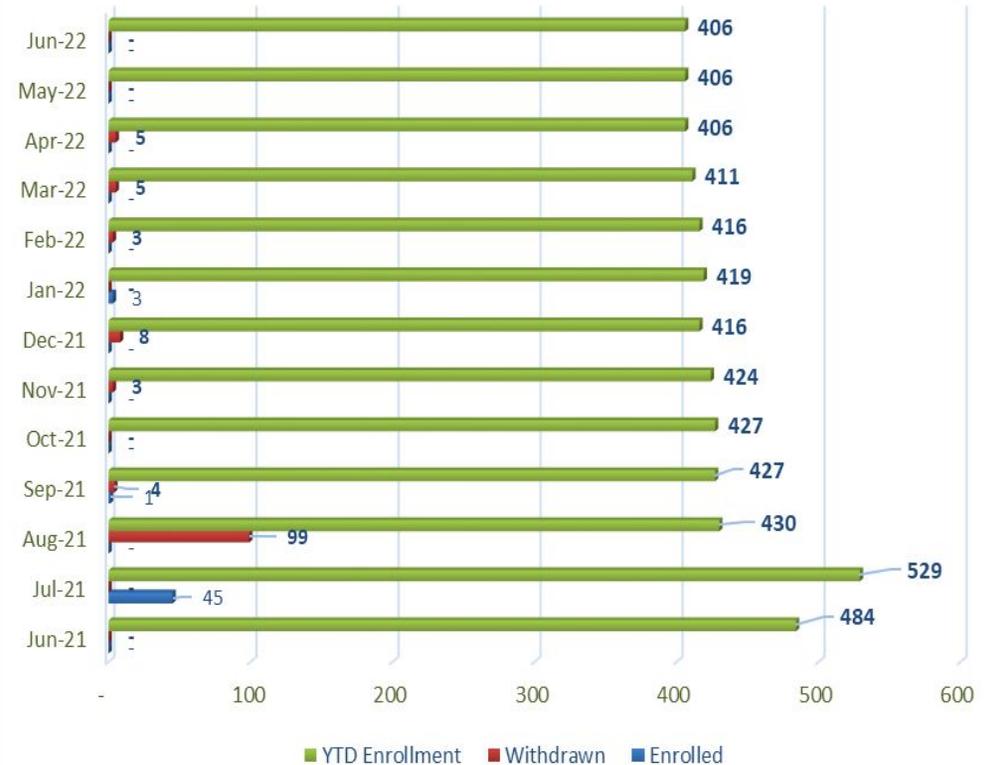
Year-to-Date Cash on Hand

Cash on Hand at	June 2022	\$ 1,504,426.86
Annualized Year-to-Date Expenses		7,328,465.88
Unrestricted Days Cash		74.93

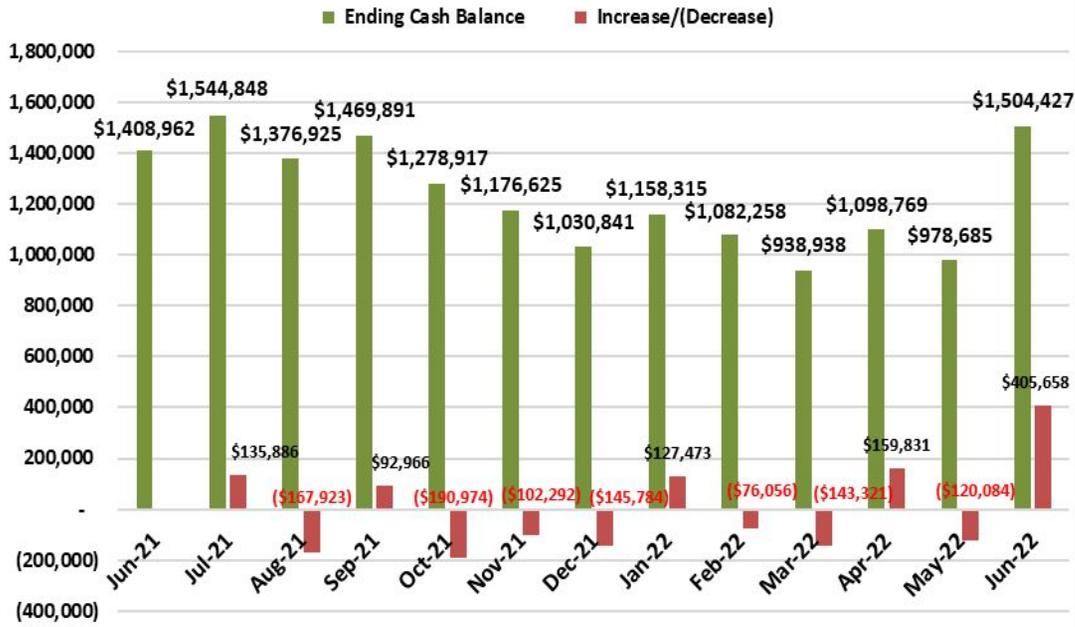
FTE Count	
Current Month	406
FY22 March	424
FY21 October	0
Projected	500

Mid-Term (4.8.2022)

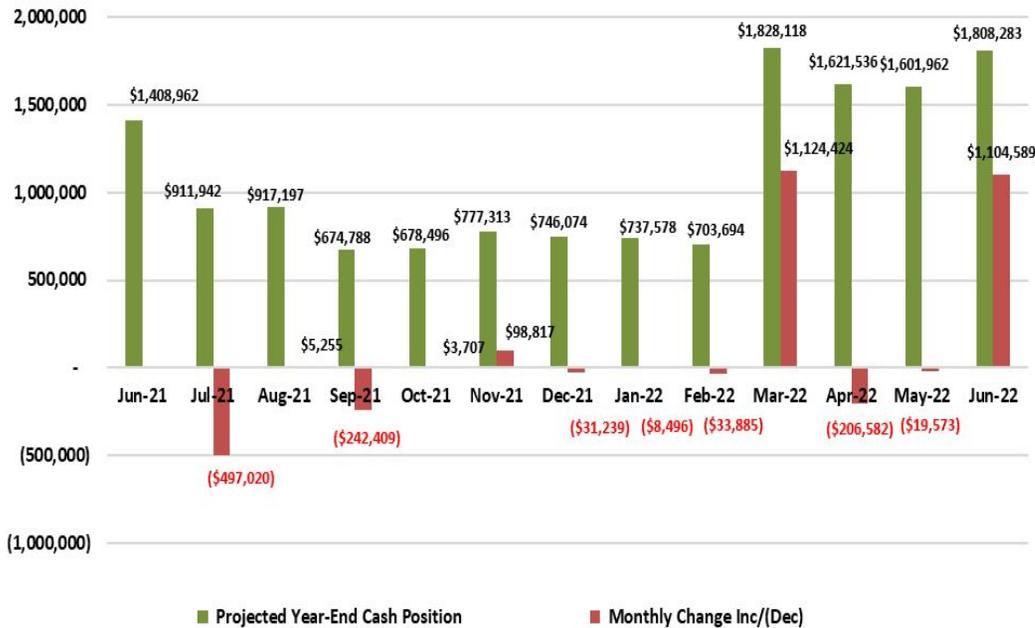
FY22 Enrollment by Month



Ending Cash Balance and Change in Cash Position



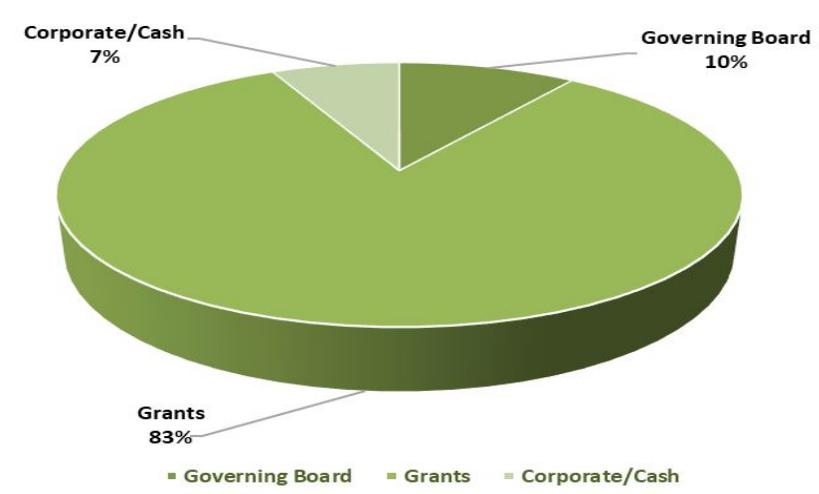
FY22 Projected Year-End Cash Position

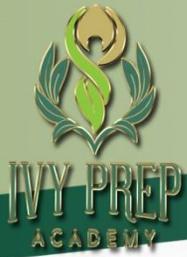


Donations & Sponsorships

Governing Board		YTD Total
Battle, Kristie		520.00
Epps, William		1,120.00
Henderson, Kanethia		245.00
Kemp, Rashaun		300.00
Tate, Victor		1,025.00
		3,210.00
Corporate Campaign		YTD Total
CAF America		25.00
		25.00
Cash Gifts		YTD Total
Bolton, Derek		25.00
Boyd's Auto & Video Service		120.00
Dr. Charcia Nichols		200.00
Johnson Bryan Consulting		300.00
LEADright		20.00
Reed, Lakedra		120.00
Simply Perfect Event Planning		240.00
The Adams Firm, LLC		300.00
Walls, Johneska		25.00
Williams, Connie		610.00
USI Insurance Services		400.00
		2,360.00
Grants		YTD Total
Innovation Foundation		10,000.00
Project Lead the Way		15,000.00
Delta Credit Union		1,498.95
H&L Partners (McDonald's)		1,000.00
		27,498.95

FY22 Giving Levels by Category





Bond Debt Timeline

The school entered into a \$13,785,000 bond agreement on September 1, 2014 financed by Hamlin Capital Management, LLC.

•Over the years, with the decline in enrollment following the close of YMLA (Young Mens Leadership Academy), the school entered into three forbearance agreements:

- November 10, 2016
- November 19, 2018
- December 31, 2019

•On July 1, 2019, the school paid the first principal payment of \$200,000.

•On October 16, 2020, the school sold 2.4 of it's 12.5 acres of land to Lidl US Operations, LLC for \$2,106,000. All proceeds from the sale went toward principal reduction.

•The bond principal balance as of July 1, 2021 was \$10,490,000

•The school is currently working with Comer Capital on a debt reduction plan as it seeks to refinance the bond in order to reduce it's Debt to Asset Ratio and Annual Debt to Income Ratio.



Federal Programs

- Mrs. Dingle held several transition meetings with Ms. Zinta Perkins, the new Federal Program Director.
- Completed revisions and review of the CLIP's goals and action steps with school leaders and coaches.
- Assisted with planning Parent Academy with the Parent Family Engagement Coordinator.

Admissions and Data Management

FY22 Final Enrollment Count: **406**

- Registering and contacting new scholars and returning scholars for the upcoming school year.
- Preparing for the first-day readiness.
- Completing Civil Rights Data Collection due July 29, 2022.



Admissions and Data Management

Grade	Returning	Completed / Verified	In Progress	Accepted	Confirmed as of 07.21.2022	Target Goals
KDG	0	37	10	0	47	50
1st	32	8	6	0	46	54
2nd	39	11	7	1	58	54
3rd	49	9	6	0	64	54
4th	39	15	7	0	61	54
5th	35	6	11	0	52	54
6th	47	17	15	0	79	75
7th	35	15	8	0	58	60
8th	42	7	4	0	53	60
Totals	318	125	74	1	518	500

Human Resources

Recruiting

- Current Openings:
 - SWD Teacher
 - SWD Paraprofessional
 - Facilities Coordinator
 - 7th Grade Math Teacher
- Onboarding and orientation for new hires
- Planning round table discussions with current staff

Action Requests

- Requesting approval of the June 2022 financials presentation.



Questions & Answers